



**Industry Training Consultants**  
real estate training specialists

## CONSULTANCY SERVICES

ITC.NSW.EDU.AU OR 02 4001 0128

### WHAT IS A REAL ESTATE CONSULTANT?

A real estate consultant provides expert advice and recommendations in accordance with the law to clients about the real estate industry. They are also referred to as "real estate counsellors" or "real estate advisors." Real estate consultants are also required to have a real estate licence.

Real estate consultants are considered "behind the scenes" experts as they perform extensive research in order to help guide clients' decision-making during every step. Rather than just focus on sales, their job is to ensure overall success for the client.

A real estate consultant either works for a large consulting firm or as an independent consultant.



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## CONSULTANCY SERVICES

Our consulting services focus on our clients' most critical issues and opportunities: compliance, risk management, process management, technology, government processes – including ex gratia applications, systems and procedures.

We bring a wealth of knowledge and experience, both as agents and trainers, the ability to go beyond normal limits, but are known for solving problems faster and smarter: we take stock of our resources on all property related matters in order to achieve the desired outcomes for our clients. We have proven effective with identifying and managing opportunities across the property agents' sector where others see only unmanageable risk.

Please call us to book an appointment to explain your subject matter and the outcome you would like to achieve.

### SERVICES INCLUDE;

- **strategies for crisis management**
- **business auditing**
- **compliance management**
- **workplace safety orientations**
- **insurance policies and risk management**
- **'future of work' advice**
- **assistance with government applications**
- **information technology systems**
- **develop a business plan for your business**
- **develop a marketing plan and swot analysis for your business**
- **visiting the workplace, meeting with staff and analysing market trends**
- **feasibility reports and running competitive analysis**
- **formulate a plan to achieve your goal in the most cost-effective way.**

### LOCATION

Hunter region and surrounding areas

### PRICE:

\$200 hr +GST

### HOW TO MAKE AN APPOINTMENT

If you are interested in our services please call (02) 4001 0128