



WHY STUDY WITH US?

Industry Training Consultants is a Registered Training Organisation (RTO#45537) offering nationally recognised training to the property agents sector in New South Wales. ITC provides more than your typical training services. We act as a consultant and advisor to many real estate agencies throughout the state and can assist in the design, development and implementation of compliance systems.

As an organisation, we believe in building a lasting business relationship by earning our clients praise and respect. We do this by providing tailored solutions to meet both organisation and individual needs, and exceptional ongoing service and support to our clients.

We understand that remaining available to our clients is of the highest priority. We are here to answer your questions in relation to our nationally accredited training programs, offer assistance and advice and have an open door policy on our business operations.



Learning Strategy

All resource guides and assessment practicums are provided to students in hard copy (including electronically if undertaking the training by correspondence). The resource guide is used to develop a sound knowledge base of each compulsory topic.

Compulsory topics will change each CPD year. Between 23 March 2020 and 22 March 2021, the compulsory topics are:

- 1. Real Estate Reforms, including trust account requirements (1 hour)
- 2. Rules of Conduct (1 hour)
- 3. Risk Management as is applicable to the agent's licence category (1 hour)

NOTE: All class 1 and class 2 licence holders must complete the compulsory topics.

Outcome

A class 1 and class 2 licence holder who successfully completes the compulsory topics will be issued with a written notice within 10 business days (including an electronic copy) demonstrating completion of the compulsory topic including the following information:

- The participant's name as shown on their licence, licence number, email address and phone number
- The results of any assessment required by the compulsory topic outline
- The title of the compulsory learning topic that was completed
- The date, time and place the compulsory topic was undertaken
- The method of delivery of the compulsory topic
- The duration in hours for completion of the compulsory topic
- · The type of assessment, and
- The name of the approved provider and person delivering the topic. If the provider or person delivering is registered with ASQA, details of their registration details

Study Options and Prices

Face to face (Newcastle/Central Coast \$160.00 AUD)
Face to face (Far North Coast/Northern Tablelands \$179.00 AUD)
Correspondence – self paced learning \$149.00 AUD