



**Industry Training Consultants**  
real estate training specialists

## SINGLE UNITS COURSE



**ENROL TODAY**

**ITC.NSW.EDU.AU OR 02 4001 0128**

### WHY STUDY WITH US?

Industry Training Consultants is a Registered Training Organisation (RTO#45537) offering nationally recognised training to the property agents sector in New South Wales. ITC provides more than your typical training services. We act as a consultant and advisor to many real estate agencies throughout the state and can assist in the design, development and implementation of compliance systems.

As an organisation, we believe in building a lasting business relationship by earning our clients praise and respect. We do this by providing tailored solutions to meet both organisation and individual needs, and exceptional ongoing service and support to our clients.

We understand that remaining available to our clients is of the highest priority. We are here to answer your questions in relation to our nationally accredited training programs, offer assistance and advice and have an open door policy on our business operations.



# Industry Training Consultants

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If you work as a property agent, you can purchase single units for accreditation purposes, or to improve your level of competence in selling, marketing, leasing and managing real estate.

The single units form part of the CPP41419 Certificate IV in Real Estate Practice Qualification.

Once you have completed the enrolment form a trainer will contact you to discuss your details and provide a list of the single units to choose from below.

- CPPREP4001 Prepare for professional practice in real estate
- CPPREP4002 Access and interpret ethical practice in real estate
- CPPREP4003 Access and interpret legislation in real estate
- CPPREP4004 Establish marketing and communication profiles in real estate
- CPPREP4005 Prepare to work with real estate trust accounts
- CPPREP4101 Appraise property for sale or lease
- CPPREP4102 Market property
- CPPREP4103 Establish vendor relationships (CPD 2020)
- CPPREP4104 Establish buyer relationships (CPD 2020)
- CPPREP4105 Sell property
- CPPREP4121 Establish landlord relationships (CPD 2020)
- CPPREP4122 Manage tenant relationships
- CPPREP4123 Manage tenancy
- CPPREP4124 End tenancy
- CPPREP4125 Transact in trust accounts
- CPPREP4171 Represent buyer in sales process
- CPPREP4231 Manage commercial property maintenance
- CPPREP4503 Present at hearings in real estate

## Study Options

### **CORRESPONDENCE - SELF PACED LEARNING \$200.00 AUD (PER UNIT)**

The cost of postage and packaging is on the onus of the participant.



NATIONALLY RECOGNISED  
TRAINING